

FINANCIAL STATEMENTS
FOR THE YEAR ENDED
FEBRUARY 28, 1973



AUDITORS' REPORT TO THE SHAREHOLDERS

We have examined the balance sheet of Henninger Brewery (Ontario) Ltd. as at February 28, 1973 and the statements of loss, deficit and source and use of working capital for the year then ended. Our examination included a general review of the accounting procedures and such tests of accounting records and other supporting evidence as we considered necessary in the circumstances.

In our opinion, these financial statements present fairly the financial position of the company as at February 28, 1973 and the results of its operations and the source and use of its working capital for the year then ended, in accordance with generally accepted accounting principles.

May 24, 1973 Hamilton, Ontario COOPERS & LYBRAND
CHARTERED ACCOUNTANTS

BALANCE SHEET AS AT FEBRUARY 28, 1973

Assets

	1973 \$	1972 \$
Current Assets		
Cash Short-term deposits Prepaid expenses and other Current portion of loan receivable	106,631 450,000 4,396 5,000 566,027	9
LOAN RECEIVABLE FROM DIRECTOR (Note 1)	78,750 5,000 73,750	<u>-</u>
Fixed Assets—at cost (Note 2(a)) Leasehold construction in process and equipment	1,457,241	<u></u>
Deferred Charges and Other Assets—at cost (Note 3) Licence and technical advice contract. Debenture discount and financing charges Preproduction costs. Organization expenses.	141,500 122,710 118,111 2,413 384,734	18,701 2,413 21,114
Signed on Behalf of the Board		
E. M. Dunal Director		
F. E. McConnell Director	2,481,752	21,123

BALANCE SHEET AS AT FEBRUARY 28, 1973

Liabilities

	1973	1972 \$
Current Liabilities	*	*
Bank advances Accounts and holdbacks payable Accrued liabilities 7% Note payable to shareholder	352,175 25,408 20,000 397,583	20,283 3,413 — — — 23,696
Long-Term Liabilities 10½% Secured debenture—due May 31, 1987 (Note 4)	400,000 797,583	<u>—</u> 23,696
Capital Stock Less Deficit		
CAPITAL STOCK (Notes 5 and 6)		
Authorized 16,605 7½% Cumulative convertible first preference shares with a par value of \$10 each 50,000 7½% Cumulative second preference shares with a par value of \$10 each 203,500 Non-voting participating convertible shares without par value 1,156,080 Common shares without par value		
Issued 16,605 First preference shares 50,000 Second preference shares 624,589 Common shares	166,050 500,000 1,126,199 1,792,249	
Contributed Surplus—arising from the issue of share purchase warrants, Series B	2,500	_
DEFICIT	(110,580) 1,684,169 2,481,752	$ \begin{array}{r} (2,582) \\ \hline (2,573) \\ \hline 21,123 \\ \hline \end{array} $

STATEMENT OF DEFICIT For the year ended February 28, 1973

		\$
BALANCE—BEGINNING OF YEAR		2,582
Expense of public issues		51,575
Preproduction cost written off	1	18,701
Market survey		19,500
	8	89,776
	9	92,358
Loss for the year		18,222
Balance—End of Year		10,580
	/	
COTA TIVES	ADMIT OF LOCA	
	IENT OF LOSS aded February 28, 1973	
		\$
Interest Income	3	37,964
Expenses		
Salaries and wages		18,282
Administration and selling		25,655
Rent		2,874
Financial		9,375
	5	56,186
Loss for the Year		18,222

STATEMENT OF SOURCE AND USE OF WORKING CAPITAL For the year ended February 28, 1973

Source of Working Capital	
Public issue of securities	\$
10½% Secured debentures	400,000
7½% Cumulative convertible first preference shares	500,000
7½% Cumulative second preference shares	500,000
Non-voting participating convertible shares	33,750
Common shares	701,240
Share purchase warrants, Series B	2,500
	2,137,490
Common share purchase warrants exercised—Series A	56,000
—Series B	1,250
	2,194,740
Use of Working Capital	
Loss for the year	18,222
Items charged to deficit	89,776
Loan receivable from director—long-term portion	73,750
Purchase of fixed assets	1,457,241
Increase in deferred charges and other assets	363,620
	2,002,609
Increase in Working Capital	192,131
Working Capital Deficiency—Beginning of Year	23,687
Working Capital—End of Year	168,444

NOTES TO FINANCIAL STATEMENTS

For the year ended February 28, 1973

1. Loan Receivable From Director

The company has advanced the sum of \$78,750 at no interest to an officer of the company as part of the purchase price of 50,000 common shares held by a trustee for his benefit. This amount will be repaid at \$5,000 per year for eight years with the balance due at the end of nine years.

2. Contractual Commitments

(a) Installation of Brewery

The estimated costs to complete the purchase and installation of brewery equipment, including the supervision of such installation and the initial operation of the brewery, amount to approximately \$1,523,000.

Subsequent to the year end, the company obtained short-term bank loans to assist in financing these expenditures until the additional principal amount of debentures mentioned in note 4 is received.

(b) Agreement with Brewers' Warehousing Company, Limited, dated April 7, 1972

Provided commercial production begins before September 1, 1973, the company has the right to become a shareholder of Brewers' Warehousing Company, Limited. If the company is not in commercial production by that date, the right to become a shareholder must be renegotiated. The cost of the investment in the capital stock of Brewers' Warehousing Company, Limited and affiliated companies will be \$116,100.

(c) Long-term lease agreement dated May 29, 1972

The company has leased a building in Hamilton for a twenty-year period, commencing in the 1974 fiscal year, at an annual rental of \$59,402 for the first ten years decreasing thereafter to \$56,572. Pursuant to a separate agreement which is subject to approval under The Planning Act (Ontario), the company has the option to lease the said premises for three further terms of ten years at rentals to be determined by arbitration.

- 3. Deferred Charges and Other Assets
 - (a) The company has the exclusive right to produce and distribute Henninger beer in Ontario under a twenty-five year contract for licence and technical advice dated March 11, 1972 with Henninger International Brauereiberatung und Management G.m.b.H. This right was assigned by the original licensee for the sum of \$141,500.
 - (b) The preproduction costs consist of the following:

Supervision of brewery installation	
Legal fees and other.	
	118,111

(c) It is the company's policy that all deferred charges and other assets will be amortized from the date of commencement of commercial production, on a straight line basis as follows:

Licence and technical advice contract	ten years
Debenture discount and finance charges	fifteen years
Pre-production costs.	five years
Organization expenses.	five years

4. 10½% Secured Debentures—Due May 31, 1987

As at February 28, 1973, the principal amount of these debentures outstanding was \$400,000. The debenture holder is committed to purchase an additional \$1,200,000 principal amount and 67,500 non-voting participating convertible shares for an aggregate consideration of \$1,200,000 subject to the conditions of the purchase agreement dated May 15, 1972 being met. The company must redeem at par on May 31 in each year, commencing May 31, 1974, the principal amount of debentures set opposite each such year as follows:

	\$
1974	75,000
1975	
1976	75,000
1077 and each year thereafter	125 000

After May 31, 1979, the debentures will be redeemable at the option of the company at a premium of 5¼% decreasing to par by June 1, 1986 and thereafter at par until maturity, May 31, 1987.

The debentures are secured by a first fixed and specific mortgage and charge on certain assets of the company and a floating charge on all other assets of the company.

As additional security, the company has obtained an insurance policy on the life of the President with the debenture holder as beneficiary.

Subsequent to the year end the debenture issue was increased to \$1,900,000 and the repayment terms were revised to eliminate a payment in 1974 and to increase subsequent payments by \$30,000 per year.

5. CAPITAL STOCK

- I. Authorized
 - (a) 7½% Cumulative convertible first preference shares

Each first preference share is entitled to five votes at all shareholders' meetings, is redeemable at a premium of 15% after May 1, 1977 and is convertible into common shares on the basis of \$2.50 per common share to May 1, 1977, \$3.00 per common share to May 1, 1979 and thereafter increasing by 50¢ every second year.

(b) 7½% Cumulative second preference shares

Each second preference share is entitled to seven votes at all shareholders' meetings and is redeemable after April 30, 1980 (or such earlier date as the holders of the second preference shares may approve) out of a redemption fund comprised of an amount equal to 25% of net earnings of the company plus depreciation on fixed assets less the cumulative dividends on the first and second preference shares outstanding and the principal amount of long-term debt retired during the year. Such amounts are not to be set aside for the fiscal years 1973 to 1979 inclusive without the prior approval of the holders of the second preference shares.

(c) Non-voting participating convertible shares

Each share is convertible into one common share and participates equally with the common shares in the earnings of the company.

II. Issued

	First Preference Shares		Non-voting Participating Shares		Common Shares	
	#	\$	#	\$	#	\$
Public issue of securities for cash	50,000	500,000	22,500	33,750	436,000	701,240
Conversion to common shares on 4 for 1 basis	(33,395)	(333,950)			133,580	333,950
Conversion to common shares on 1 for 1 basis			(22,500)	(33,750)	22,500	33,750
Series A warrants exercised at \$1.75 per common share				_	32,000	56,000
Series B warrants exercised at \$2.50 per					500	1 250
common share					500	1,250
	16,605	166,050		_	624,580	1,126 190
Directors' qualifying shares					9	9
	16,605	166,050			624,589	1,126,199

In addition to the above issue of securities pursuant to the underwriting agreement dated May 24, 1972, 50,000 second preference shares were issued for cash of \$500,000 during the year.

6. SHARE PURCHASE WARRANTS

(a) Series A

As at February 28, 1973, 104,000 share purchase warrants, series A, providing for the purchase of common shares or non-voting participating convertible shares are exercisable at \$1.75 per share until December 31, 1977 increasing thereafter at \$.30 per share per year until they expire on December 31, 1982. During the year, 32,000 warrants were exercised as shown in note 5.II.

(b) Series B

As at February 28, 1973, 49,500 share purchase warrants, series B, providing for the purchase of common shares are exercisable at \$2.50 per share until May 1, 1977, increasing thereafter at \$.30 per share per year until they expire on May 1, 1982.

During the year, 500 warrants were exercised as shown in note 5.II.

(c) Reservation of shares

153,500 common shares and 104,000 non-voting participating convertible shares have been reserved by the company to meet the conversion privileges of the share purchase warrants.

7. Tax Loss Carry Forward

The company has a tax loss of approximately \$229,000 available for carry forward as a deduction from income for tax γ purposes in the future.

8. Loss Per Share

Since commercial operations had not commenced during the fiscal year ended February 28, 1973, the loss per share information has not been provided with these financial statements.

9. EXECUTIVE REMUNERATION

The aggregate direct remuneration paid or payable to the directors and senior officers of the company, as defined by The Business Corporations Act (Ontario), amounted to \$47,444 for the year.

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